Loans are available to assist new business start-ups; to assist businesses expand or stabilize; or to assist individuals buying a business. As a developmental lender, Community Futures approves financing locally, considering each venture on its own merits, and may provide additional consideration for businesses that diversify and benefit the local or regional economy.

#### What is Community Futures?

Haida Gwaii Community Futures is proud to be an independent and locally run not-for-profit assisting entrepreneurs with self-employment and business development since 1998. Community Futures" approach to business development and financing promotes a diligent business planning process, enabling individuals to develop their business proposal to demonstrate its viability, as well as better position the venture for success.

### **Elements for Community Futures Business Loans**

- Business and owners reside within the region of Haida Gwaii
- Business must be suitable for public funding
- Market potential and economic viability of the business
- Owners/principals experience, qualifications and commitment
- Competent management
- Local job creation or preservation
- Credit worthiness of applicants
- Reasonable personal financial investment
- Suitable security for loan amount
- Demonstrated capacity to service debt commitments

#### **Community Futures Loan Features**

- Term loans from \$10,000 to \$200,000.
- Loan repayment timelines up to 10 years
- Competitive business loan interest rates
- Flexible repayment schedules
- Reduced payments at loan / business start up

#### **Community Futures Assistance**

Community Futures can assist you with various business resources and tools, and our staff can guide and coach you about researching, planning and operating your business.

- Business Start-up information
- Loan Application Package
- Business Planning Workbook
- Market Research Workbook

Canada

- Financial Forecasting Worksheets
- Business Workshops, Training
- Business Library and Resource materials
- One-on-one Business Guidance, Coaching





HAIDA GWAII COMMUNITY FUTURES

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1. BUSINESS BASICS SUMMARY							
Business Name:							
☐ New Business Start-Up	☐ New Business Start-Up				t date:		
Existing Business: Years operating under current owners				] Maintain 📋 Franchise			
Legal Form:  Sole Proprietors	Legal Form:  Sole Proprietorship  Partnership  Incorporated  Other:						
Industry you are operating in:							
Employment: # Jobs Created	Full-time:	Part-time:		Seaso	nal:	Contract:	
# Jobs Retained	Full-time:	Part-time:		Seaso	nal:	Contract:	
Operating: Is the business year-ro	und 🗌 Full-time	Part-time	s S	easonal			
Owners, Principals			% Owner	Title	e/Position		
Each of the business Owners/Princ	ipals must complete: F	Personal Summ	ary / Asset	ts & Liab	ilities, Disclosure	e, Personal Resume	
Business Address & Contact	Information						
☐ Home Based ☐ Store, Offi		ndustrial 🕅	Mobile [	Intern	net		
Address:			-	_	Own 🗌 Leas	e 🔲 Term	
Mail Address:					Postal Code:		
Phone:	Cell:				Home:		
E-mail:	Web: www.				Fax:		





Legal, Licences, Rig	hts to Use					
Is the business name re	gistered?	O Yes	O No	Business Registration #:		
If a Corporation, where i	ncorporated :			Incorporation #:		
Have you registered for	GST/PST?	O Yes	O No	GST/PST/Business #:		
Do products or processes meet all legal requirements / safety / liability standards for sale in Canada?						
Are licenses, agreements, fees needed? (Ex. franchise, trade name, patent, facilities?)						
What government licens	es, permits ar	nd approvals	are required?			
What industry standards	What industry standards, certification or approvals are required?					
Owned Affiliate or S	ubsidiary B	usinesses	Name	Industry	Location	
Services & Support	Comp	any		Contact	Phone	
Banking						
Lawyer						
Accountant						
Bookkeeper						
Other, Mentors						





2. LOAN REQ	UEST	\$	Term / Months		Required By (Da	te)
Loan Purpose:	O New Start-up	Existing Business:	Expansion	O Purch	ase, transition	O Stabilize

USES OF FUNDS	SOURCES OF FUNDS	
Purchase Business / Franchise	\$ Capital: Owners, Principals (A)	\$
Land, Building	\$ Shareholders, Investors (A)	\$
Plant, Equipment	\$ Loans: Community Futures	\$
Vehicles, rolling stock	\$ Bank, Credit Union	\$
Furnishings, Fixtures	\$ BDC	\$
Leaseholds, Renovations	\$ Other:	\$
Inventory, Materials	\$ Other: Sale of Assets	\$
Working Capital	\$	
Refinance debt, payables	\$ Working Capital, Earnings	\$
Other:	\$ Other:	\$
Total Project Expenditures	\$ = Total Funds Sources	\$

Non-Cash Assets Contributed by Owner, Principals	Current Value	- Amount Owed	= Equity <b>(B)</b>
Land, Building, Plant	\$	\$	\$
Equipment, Tools	\$	\$	\$
Vehicles	\$	\$	\$
Other:	\$	\$	\$
Total Assets Contributed by Owners, Principals	\$	\$	\$

### Total Owner Equity Contributed: Capital + Assets

(A + B)

\$

Loan Security Available		Current Value	- Amount Owed	= Equity				
		\$	\$	\$				
		\$	\$	\$				
		\$	\$	\$				
Have you applied for financing else	Have you applied for financing elsewhere? Yes No Results?							
Are you a prior client of Community	Are you a prior client of Community Futures; or How referred?							
Are you related to any Director or Employee of Haida Gwaii Community Futures?								
Enclosures with Application:	□ Sales & Cash Flow Forecasts □ Business Plan Other:							



4



### 3a. PERSONAL SUMMARY (required for each owner / principal, spouse, guarantor)

Last Name:	First:		Middle:		
Birth Date: Y/M/D:		Birth Place:		Cdn Citizen?	
Other name(s) used:		SIN #:		DrLic. #:	
Home	Work		Cell		
Email:		Other:			
Address:				Postal:	
Own Free & Clear 🛛 Buying 🗍 Rent 🗍	Other:			Time:	
Prior Address:					Time:
Prior Address:					Time:
Employment History: (4 yrs) Name, Address		Occupation, Income	Dates		Reason Ended
1)					
2)					
3)					
4)					
Marital Status: Single 🛛 Married 🗆 Commo	on Law 🗌 🛛 🤤	Separated Divorced	] Widowed	u□ #C	Dependants:

Spousal or Partner Information (required)					
Last Name:	First:		Middle		
Birth Date: Y/M/D:	Birth Place:	Birth Place:		zen?	
Other name(s) used:	SIN #:	SIN #:		DrLic. #:	
Employment History ( 4 yrs)	Occupation, Income	Dates		Reason Ended	
1)					
2)					
3)					

Personal & Business References			
Name:		Relationship:	
Address:	Phone:		
Name:		Relationship:	
Address:	Phone:		
Name:		Relationship:	
Firm / Address:	Phone:		
Name:		Relationship:	
Firm / Address:	Phone:		





### **3b. PERSONAL ASSETS & LIABILITIES SUMMARY.**

Include all personal assets and liabilities for yourself and for spouse / partner if married or common-law

Real Estate	e Owned	Address, Description	Current Value	Mortgage(s)	Monthly Pymt
Residence			\$	\$	\$
			\$	\$	\$
			\$	\$	\$

Assets (description)	Present Value	Liabilities, Finance	Owed	Monthly Pymt
Cash: (chequing / savings)	\$	Term Loan(s)	\$	\$
Stocks, Bonds, Mutual Funds	\$	Line(s) of Credit	\$	\$
RRSP"s, Pension	\$	Bank Credit Cards	\$	\$
Real Estate (current value from above)	\$	Mortgages (above)	\$	\$
Vehicle 1:	\$	Loan, Lease	\$	\$
Vehicle 2:	\$	Loan, Lease	\$	\$
Other:	\$	Retailer Credit Cards	\$	\$
Other:	\$	Guarantor / Guarantee	\$	\$
Other:	\$	Family Maintenance	\$	\$
Business Equity, Retained Earnings	\$	Taxes Payable	\$	\$
TOTAL A	\$	TOTAL B	\$	\$
NET WORTH	\$			

Other Liabilities: ex. taxes, family support, alimony, co-signed debts, guarantees ,leases	Balance owing	Monthly Pymt
	\$	\$
	\$	\$
	\$	\$

Monthly Family Income (including spouse)		Monthly Family Expenditure	Monthly Family Expenditures (including spouse)	
Income Drawn from the Business	\$	Rent / Mortgage Payments	\$	
Employment Income	\$	Finance Payments (from above)	\$	
Spouse"s Employment Income	\$	Food and Clothing	\$	
Rental Income	\$	Utilities, Phone, Internet, Cable	\$	
Pensions/Annuities	\$	Transportation	\$	
Investments Income	\$	Medical & Insurances	\$	
Family / Support Payments	\$	Education / Child Care	\$	
Other	\$	Other	\$	
Total Income	\$	Total Expenditures	\$	





4.

### **Business Loan Application**

Credit History (provide details)		
Have you had assets repossessed or foreclosed?	Yes	No
Have you made a debt proposal through a credit counselor, trustee, or government; or applied for bankruptcy?	Yes	No
Are you or any closely related individual or firm involved in ANY legal action or litigation, personal or business?		No
Status		

Do you have a current Business Plan or Expansion / Project plan as appropriate?	🗌 Yes	🗌 No
Do you have a Monthly Sales Forecast & Cash Flow Forecast for at least 1 year?	Yes	No
Existing Business / Purchase: Do you have the prior 3 Year-end Financial Statements, and year to date results?	□Yes	🗌 No
Describe any health issues that may affect your time or ability to operate a business		
Describe any family issues that may affect your time or ability operate a business		

### **DISCLOSURE AGREEMENT & AUTHORIZATION**

The information and statements herein are for the purpose of obtaining and/or maintaining financing from Haida Gwaii Community Futures Development Corporation ("HGCF"), and are true, full, and correct as of the date below. I/we understand that additional information if required by HGCF in support of this application, must be supplied to the HGCF before full consideration may be given to this financing application.

Consent to Obtain / Release Information: I/we hereby consent to the HGCF making any inquiries including credit agency reports, and exchanging financial or other information with other financial institutions, or financial partners agencies or credit grantors; and personal, business and corporate information from/to such persons, firms, corporations, government authorities, institutions or agencies as it deems necessary in order to reach a decision on any business proposal and financing application under consideration, or any future applications for financing, and to administer an eventual loan, if such is the case.

I/we agree providing our social insurance number ("SIN") to HGCF as confirmation of identity and authorize HGCF to use and reveal the SIN to others as a means of identity and obtaining credit reports. These consents shall remain in force until all amounts owing to HGCF are repaid.

Costs Incurred: The Applicant agrees to reimburse HGCF for any costs incurred in processing and/or registration of documents for loan security. Should the applicant withdraw from a loan request, or the proposed financing not complete for any reason, the applicant shall be responsible for paying all costs incurred, including credit and registry searches and appraisals conducted to assess the application. Whether or not financing is approved, all application documents, agency reports and other information obtained by in connection with this application are the property of HGCF.

Acknowledgement & Release: I/we acknowledge that HGCF has advised me/us to conduct my/our own investigations into all matters pertaining to my/our business proposal; and that any information and advice provided to me by HGCF, its employees, volunteers, directors, and representatives is given without warranty or representation; and I/we release HGCF, its employees, volunteers, directors, and representatives from any and all liability or responsibility should I/we choose to rely on information provided to me/us by or on behalf of HGCF; and I/we waive any and all claims against HGCF for any loss, damage, expense or cost that I may suffer or incur in my proposed business venture, due to any cause whatsoever.

I/we warrant that we have read and understand this agreement, and I/we sign on behalf of my/ourselves and any proprietorship, firm, partnership, or corporation l/we represent.

	,20				
Date		Applicant signature	Spouse signature	Guaran	tor signature
Corporatio	on:				by its Authorized Signator
	Haida Gwaii Com	nunity Futures Developmen	t Corporation 1587 Mcleod Street Masset BC.	V0T 1M0	4.7.11





### Appendix 4: PERSONAL / LOCAL / REGIONAL BENEFITS (optional)

#### Personal: (optional)

Community Futures may have awareness or access from time to time of other available services or resources to assist

No

No

Nature?

eligible individuals of certain demographics.

Are you considered to be "Youth", ages 18-32? Yes

Do you consider yourself to be a person with a disability?

Are you Indigenous?

Do you consider yourself to be a member of a visible minority?

#### Local / Regional Benefits and Economic Development:

**Community Futures may provide additional consideration for businesses that diversify / benefit the local / regional economy**. Businesses that essentially merely compete with existing businesses that already offer similar products or services in the region, should demonstrate a need and how they are adding value to the local economy.

Yes

Where applicable, describe how your business venture:

Develops a new or different sector that is not available in the region	
Adds value to an existing economic sector	
Meets a demand for ongoing market growth	
Fills a gap / niche re services / amenities; that improve quality of life	
Environmentally sustainable products, services, practices, etc	
Other Benefits:	

